



5 Questions to Ask Before Becoming a Shared Clinic

This is an extra resource to go along with the original article:
[Why some clinics are choosing a shared model for growth](#)

If you're considering the shared onsite clinic model for your practice, here are a few questions you want to ask before you make the transition.

1. Are there organizations near us that use our services already?

The shared model also includes what's known as "near-site" clinics, meaning you don't actually have to be on the premises to serve the needs of that organization and get funding from them. If you're in a close enough radius, you can still become a shared clinic. Ask around to see if there are businesses willing to partner with you.

2. What is our financial situation like?

Shared clinics benefit from the funding of an anchor employer, but that might also come with some limitations. For instance, an organization might demand that you serve their employees first. If you're not exclusively seeing patients from that organization, that might cause friction. Is the financial benefit worth it?

3. Can we offer comprehensive healthcare for the employees?

Will your services be enough to cover the conditions and demands of any employees you see? Do you have the equipment, practitioners and staff to handle those challenges? Can you offer affordable healthcare while still providing quality? If not, a shared model might overwhelm you instead of benefit you.

4. How efficient are our current practices?

Part of the point of an onsite clinic is to serve the needs of employees in a timely manner. If you already struggle with your paperwork process, scheduling, intake forms, or other workflows, then adding that demand won't be helpful. Make sure you can handle the additional workload.

5. What's the best way to provide long-term healthcare for these employees?

If you're going to be treating employees for the long haul, it's important to work with their current healthcare providers to create a comprehensive healthcare plan that meets their needs. This might mean sharing information and creating a unique healthcare strategy with each employee. If you're not sure you can do this, reconsider the healthcare model.